

## CWRE Poem

When I decided last year to put my house up for sale,  
The choice for a realtor could be female or male.

I asked all my friends if anyone knew  
Who could best sell my house, and they answered, we do!

I said I need someone who can work day and night  
To make the sale fast, and price it just right.

If you work very hard, your efforts won't fail  
Find a buyer today, let's make a short sale

Find a person who's ready, and we both will agree  
To move with good speed, and no contingency

Who can find the right title, make sure it is clear,  
We don't want any problems that could come up next year

Someone who knows a good banker and set it up soon  
Arrange the finances, without a balloon

Write a purchase agreement, then change it 12 times  
And have it all written at quarter past nine

Women have some advantages, there are quite a few,  
Like knowing the difference between beige and ecru

They see an old house, and imagine it redone  
With all new décor, remodeling is fun

They soothe all those nerves when the end is in sight,  
Cause that's when it's tense, and people get so uptight

So who does this best, women or men,  
Well they both can be good, but I'll say it again

The real difference you see, between female and male,  
When the deal is all done, **She** makes the sale.

~Sue Liden